

GreenEnco office in city

PINAK GHOSH

Calcutta: GreenEnco, a London-based renewable energy advisory firm, is opening its first office in the country in Calcutta.

The company's founder and CEO, Jyotirmoy Roy, who was born in the city told **The Telegraph** that the decision to expand in the city is not just guided by emotions but also to support the scale-up of business amid the rising demand for its services in the renewable energy sector.

"We started five-and-a-half years ago in the UK. We are currently providing strategic and risk management consulting services, including technical and financial services across the complete solar PV life cycle and energy storage projects.



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"We have two offices — one in London and now we are opening one in Calcutta," Roy said.

"In the last five years, every year we have been growing in terms of revenue, manpower and service vertical.

"We have already provided our services to over 8 GW of projects in 15 countries since our inception in 2017 and the growth is expected to continue," he said.

The company has already supported over £600M techno-commercial due diligence in the primary and secondary solar market in EMEA (Europe Middle East and Africa) and APAC (Asia Pacific).

It has a few memorandums currently in India, Turkey and Vietnam and expansion would help the company to extend its services.

"There are two reasons why we are opening the office here in Calcutta. First, I was born in the city and feel extremely happy to be able to act as a living bridge between the UK and India on technology transfer, bringing innovation on renewable energy projects.

"Second, regarding talent and working atmosphere, you get plenty of those in this part of the country," Roy said.

